400 LISTS A division of Borelli Direct Marketing Inc.

Datamatrix Lists Datacards Joe Borelli

> **ID NUMBERS** MANAGER

NEW TO SYSTEM

UPDATE FREQUENCY

LAST UPDATE NEXT UPDATE 01/19/2011

09/22/2014

12/31/2014

Quarterly

A Fresh Start - Newly Divorced

"A FRESH START" TARGETS ONE OF THE FASTEST GROWING, UNTAPPED MARKETS IN AMERICA; THE NEWLY DIVORCED.

30% LIST BROKER COMMISSION!			NEXTMARK ID	301048
SEGMENT:	S		MIN ID	139392
,	TOTAL UNIVERSE / UNIVERSE RATE	\$65/M	SRDS ID	899654-000
13,002	Income 75K+	\$7/M	MEDIA TYPE	
6,711	Income 100K+	\$7/M	Consumer	=
43,426	Presence of children	\$10/M		
48,160	Home owner	\$15/M	SOURCE	
12,298	Home value 250K+	\$15/M	Compiled lists, Lifestyle questionnaire	
37,224	Home improvement interest	\$15/M	OFOODABLIV	
11,301	Cultural/arts interest	\$15/M	GEOGRAPHY	
35,624	Outdoor/exercise interest	\$15/M	United States	
			OPT-IN	
			MAINTENANCE	
			MARKET ENTRY	01/10/2011
			NEW TO MANAGER	01/10/2011
			COUNTS THROUGH	09/01/2014
			DATA CARD MAINTENANCE	

DESCRIPTION

"A FRESH START" TARGETS ONE OF THE FASTEST GROWING, UNTAPPED MARKETS IN AMERICA; THE NEWLY DIVORCED. THIS OVERLOOKED LIFE-STAGE REQUIRES INDIVIDUALS TO START OVER, RESTOCKING FURNITURE, HOUSEHOLD ITEMS, CHILDREN'S TOYS AND CLOTHES, ETC. THIS IS VIRTUALLY THE SAME MARKETING

OPPORTUNITY AS NEW MOVERS OR NEWLY MARRIED! THE FILE IS ENHANCED WITH SELF REPORTED LIFESTYLE AND DEMOGRAPHIC DATA TO HELP PINPOINT A MAILERS EXACT TARGET. A FRESH START - NEWLY DIVORCED IS PERFECT FOR MAILERS OF: HOME DECOR, ELECTRONICS, INSURANCE, CREDIT CARDS, REAL ESTATE, FINANCIAL SERVICES AS WELL AS ANY OTHER MAILER SEARCHING FOR RECEPTIVE CONSUMERS IN A PRIME BUYING MODE. 50% male, 50% female.

PROFILE			
Income			
\$75K+ 13,002			
\$100K+	6,711		
Interests			
Wine Enthusiast	4,157		
Home Improvement Interest	37,224		
Cultural/Arts Interest	11,301		
Outdoor/Exercise Interest	35,624		
SELECTS		AVERAGE INCOME	
1 Month Hotline	\$15/M	VALUE	0
3 Month Hotline	\$10/M		
6 Month Hotline	\$5/M	MINIMUM ORDER	
Age	\$5/M	MINIMUM QUANTITY	3,000
Childs Age	\$15/M	MINIMUM PRICE	\$0
County	\$5/M	COMMISSIONS	
Dwelling Size/Type	\$7/M	BROKER	30%
Email	\$50/M	AGENCY	15%
Ethnic/Ethnicity	\$15/M	AGENOT	1370
Gender/Sex	\$15/M	NET NAME ARRANGEMENTS	
Household Income	\$7/M	NET NAME IS ALLOWED	
Key Coding	\$3/M	FLOOR	80
Lifestyle	\$15/M	MINIMUM QUANTITY	25,000
Presence of Child	\$5/M	RUN CHARGES	\$10/M
SCF	\$5/M		

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Datamatrix Lists Datacards Joe Borelli \$5/M State **EXCHANGES** \$5/M Zip **EXCHANGE IS NOT ALLOWED** Income \$0/M Interests \$0/M **REUSE IS ALLOWED** MANAGER MINIMUM QUANTITY 0 Datamatrix Lists **RUN CHARGE** \$0/M http://www.datamatrixlists.com CANCELLATION **GENDER** \$0/M CHARGES MALE 50% KEY CODING **FEMALE** 50% **KEY CODING IS AVAILABLE** CHARGES \$3/M **ADDRESSING** \$0 Nth Name

Carrier Route Code

Zip + 4

EMAIL

FTP

sales@datamatrixlists.com

CASS Cert/Bar Coding

SPECIAL INSTRUCTIONS

(732) 940-1500

\$0

\$0

\$0

\$75/F

\$50/F

CONTACTS

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Joe Borelli * Datamatrix Lists

^{* =} PRIMARY CONTACT