

## **Consumer Research: Television Channel Preference**

Reach consumers by television channels they may watch on a daily or weekly basis. 30% BROKER COMMISSION!

|            |                                |             | A division of Borelli Direct Marketing Inc.   |                          |  |
|------------|--------------------------------|-------------|---|--------------------------|--|
| SEGMENTS   |                                |             | ID NUMBERS  |                          |  |
| 56,275,669 | Total Universe / Universe Rate | \$70.00/M   | Manager ID<br>NextMark ID 3950  |                          |  |
|            | Catalog Rate                   | \$60.00/M   | mIn ID<br>SRDS ID   |                          |  |
|            | Non-Profit Rate                | \$60.00/M   | 3RD3 1D   |                          |  |
| 4,518,761  | 1 Month Hotline                | + \$15.00/M | MEDIA TYPE  |                          |  |
| 14,011,376 | 3 Month Hotline                | + \$10.00/M | Consumer  |                          |  |
| 28,145,387 | 6 Month Hotline                | + \$5.00/M  | SOURCE  |                          |  |
| 6,200,080  | BET                            | + \$15.00/M | Multi Sourced, Compiled lists, Lifestyle questionnaire, Masterfile enhanced, TV/Cable TV  GEOGRAPHY USA |                          |  |
| 1,295,354  | CMT                            | + \$15.00/M |   |                          |  |
| 13,769,508 | CNBC                           | + \$15.00/M |   |                          |  |
| 26,312,892 | Cooking Channel                | + \$15.00/M |   |                          |  |
| 6,424,899  | Disney Channel                 | + \$15.00/M | OPT-IN  |                          |  |
| 6,695,817  | DIY                            | + \$15.00/M | MAINTENANCE   |                          |  |
| 13,735,229 | ESPN                           | + \$15.00/M | Market Entry  | 10/29/2013<br>10/17/2007 |  |
| 6,963,585  | FOX NEWS                       | + \$15.00/M | New to Manager<br>Counts Through  | 01/01/2018               |  |
| 12,954,644 | Game Show Network              | + \$15.00/M | DATA CARD MAINTENANCE   |                          |  |
| 6,784,367  | Golf Channel                   | + \$15.00/M | New To System 10/   | 10/17/2013               |  |
| 6,702,723  | HGTV                           | + \$15.00/M | Last Update<br>Next Update  | 01/08/2018<br>03/31/2018 |  |
| 25,495,213 | Home Shopping Network          | + \$15.00/M | Update Frequency QU   | QUARTERLY                |  |
| 6,706,101  | Military Channel               | + \$15.00/M |   |                          |  |
| 6,887,862  | MTV                            | + \$15.00/M |   |                          |  |
| 12,525,014 | BRAVO                          | + \$15.00/M |   |                          |  |
| 6,801,749  | NFL Network                    | + \$15.00/M |   |                          |  |
| 6,520,914  | Outdoor Channel                | + \$15.00/M |   |                          |  |
| 6,674,334  | Pay Per View Sports            | + \$15.00/M |   |                          |  |
| 6,843,798  | PBS Kids                       | + \$15.00/M |   |                          |  |
| 12,964,151 | QVC                            | + \$15.00/M |   |                          |  |
| 13,168,682 | Science Channel                | + \$15.00/M |   |                          |  |
| 6,779,616  | Speed Channel                  | + \$15.00/M |   |                          |  |
| 16,940,122 | STYLE                          | + \$15.00/M |   |                          |  |
| 13,276,591 | SyFy                           | + \$15.00/M |   |                          |  |
| 15,000,000 | + Many more (Please inquire)   | + \$15.00/M |   |                          |  |

Datamatrix

A division of Borelli Direct Marketing Inc.

Lists

## **DESCRIPTION**

Consumer Research has comprised a database of consumers who have shown their propensity in watching certain TV Channels. These avid television viewers not only enjoy watching channels pertaining to their favorite interests, but many actively participate in them as hobbies, lifestyles or professions. As consumers, this group is prime with a median age of 38 and median income of \$55,000. Combining channel preference with other demographics such as age, income, or lifestyle interest, will help to narrow down your target audience to the ideal prospects for your specific offer. This list is highly recommended for a large variety of mailers based on the

interests that each channel reveals about the viewer. \*\*\*Pricing for channel selection is \$15/M per channel\*\*\*

Selecting by TV viewership is a unique and effective way to reach hard to find prospects by interest. Use the many selections this file offers to target the perfect prospects for credit and loyalty offers, clothing, travel, merchandise, investments and anything related to their club affiliation and interest.

Propensities as a marketing tool are an excellent way to reach otherwise unreachable targeted prospects. We use only the single highest predictability level which provides the most likely prospect in each category. Propensities use a comprehensive algorithm of integrated scores calculated to identify behavior, interests and buying patterns.

| SELECTS 1 MONTH HOTLINE \$15.00/M |                                |                        | AVERAGE INCOME               |                |     |                 |
|-----------------------------------|--------------------------------|------------------------|------------------------------|----------------|-----|-----------------|
| 3 MONTH HOTLINE                   |                                | \$10.00/M              | Value                        |                |     | \$55,000.00     |
| 6 MONTH HOTLINE                   |                                | \$5.00/M               | MINIMUM O                    | RDER           |     |                 |
| AGE                               |                                | \$7.00/M               | Minimum Quantity             |                |     | 3,000           |
| AGE OF CHILDREN                   |                                | \$15.00/M              | Minimum Price                |                |     | \$250.00        |
| COUNTY                            |                                | \$5.00/M               |                              |                |     |                 |
| DATE OF BIRTH                     |                                | \$25.00/M              | COMMISSIO                    | NS             |     |                 |
| DWELLING TYPE                     |                                | \$15.00/M              | Broker                       |                |     | 30%             |
| ETHNICITY GENDER OF CHILD         |                                | \$15.00/M<br>\$15.00/M | Agency                       |                |     | 15%             |
| GENDER/SEX                        |                                | \$10.00/M              |                              |                |     |                 |
| INCOME SELECT                     |                                | \$7.00/M               |                              |                |     |                 |
| LIFESTYLE SELECT                  |                                | \$15.00/M              |                              |                |     | 85%             |
| MARITAL STATUS                    |                                | \$10.00/M              | 7 11001                      |                |     | 25,000          |
| NON-PROFIT RATE                   |                                | \$60.00/M              | Run Charges                  |                |     | \$10.00/M       |
| •                                 |                                | \$15.00/M              | .tan onargos                 |                |     | <b>4</b> _0.00, |
| SCF                               |                                | \$5.00/M               |                              |                |     |                 |
| STATE                             |                                | \$5.00/M               | Exchange is                  | not allowed    |     |                 |
| ZIP \$5.00/M                      |                                |                        |                              |                |     |                 |
| MANAGER                           |                                |                        | REUSE                        |                |     |                 |
| Datamatrix Lists                  |                                |                        | Reuse is allo<br>Minimum Qua |                |     | 0               |
| http://www.datamatrix             | http://www.datamatrixlists.com |                        |                              | antity         |     | U               |
|                                   |                                |                        | Run Charge                   |                |     |                 |
| GENDER                            |                                |                        | CANCELLAT                    | ION            |     |                 |
| Male                              |                                | 50%                    | Charges                      |                |     |                 |
| Female                            |                                | 50%                    |                              |                |     |                 |
| . c.n.a.c                         |                                |                        | KEY CODING                   |                |     |                 |
|                                   |                                |                        | Key Coding is available      |                |     | #2.00 /M        |
|                                   |                                |                        | Charges                      |                |     | \$3.00/M        |
|                                   |                                |                        | ADDRESSIN                    | G              |     |                 |
|                                   |                                |                        | EMAIL                        |                |     | \$50.00/F       |
|                                   |                                |                        | FTP                          |                |     | \$75.00/F       |
|                                   |                                |                        | SPECIAL INSTRUCTIONS         |                |     |                 |
| CONTACTS                          |                                |                        |                              |                |     |                 |
| Contact Name                      | Role                           | Email                  |                              | Phone          | Fax |                 |
| ★ Joe Borelli<br>Datamatrix Lists | Dir of List Mgmt               | sales@datar            | matrixlists.com              | (732) 940-1500 |     |                 |
| ★ = Primary contact               |                                |                        |                              |                |     |                 |